

**I. Form of Contract**

CONTRACT No : BREB/TAPP/ISPS-10/005

**LUMP-SUM**

This CONTRACT (hereinafter called the "Contract") is made the 07 May, 2017, between, on the one hand, Bangladesh Rural Electrification Board (BREB) (hereinafter called the "Client") and on the other hand, Price water house Coopers Private Limited (PWC) (hereinafter called the "Consultant").

**WHEREAS**

- (a) the Client has requested the Consultant to provide certain consulting services as defined in this Contract (hereinafter called the "Services");
- (b) the Consultant, having represented to the Client that it has the required professional skills, expertise and technical resources, has agreed to provide the Services on the terms and conditions set forth in this Contract;
- (c) the Client has received a credit from the International Development Association (IDA) toward the cost of the Services and intends to apply a portion of the proceeds of this credit to eligible payments under this Contract, it being understood that (i) payments by the Bank will be made only at the request of the Client and upon approval by the Bank; (ii) such payments will be subject, in all respects, to the terms and conditions of the financing agreement, including prohibitions of withdrawal from the credit account for the purpose of any payment to persons or entities, or for any import of goods, if such payment or import, to the knowledge of the Bank, is prohibited by the decision of the United Nations Security council taken under Chapter VII of the Charter of the United Nations; and (iii) no party other than the Client shall derive any rights from the financing agreement or have any claim to the credit proceeds;

NOW THEREFORE the parties hereto hereby agree as follows:

- 1. The following documents attached hereto shall be deemed to form an integral part of this Contract:

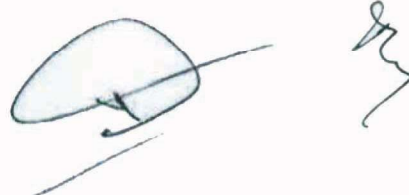
- (a) The General Conditions of Contract\* (including Attachment 1 "Bank Policy – Corrupt and Fraudulent Practices);
- (b) The Special Conditions of Contract;
- (c) Appendices:

Appendix A: Terms of Reference

Appendix B: Key Experts

Appendix C: Breakdown of Contract Price

Appendix D: Form of Advance Payments Guarantee



In the event of any inconsistency between the documents, the following order of precedence shall prevail: the Special Conditions of Contract; the General Conditions of Contract, including Attachment 1; Appendix A; Appendix B; Appendix C; Appendix D. Any reference to this Contract shall include, where the context permits, a reference to its Appendices.

2. The mutual rights and obligations of the Client and the Consultant shall be as set forth in the Contract, in particular:
  - (a) the Consultant shall carry out the Services in accordance with the provisions of the Contract; and
  - (b) the Client shall make payments to the Consultant in accordance with the provisions of the Contract.

IN WITNESS WHEREOF, the Parties hereto have caused this Contract to be signed in their respective names as of the day and year first above written.

For and on behalf of BREB

*[Signature]*  
07.05.17

Signed by: Debasish Chakraborty  
Title: Project Director, TAPP Project, BREB,  
Dhaka-1229, Bangladesh.

For and on behalf of Pricewaterhouse Coopers  
Private Limited (PWC)

*[Signature]*

Signed by: Yogesh Daruka  
Title: Partner, Government Reforms and  
Infrastructure Development  
DN-56 & 57, Sector V, Salt Lake, Kolkata -  
700091

Witnesses:

1. *[Signature]*  
07.05.17

তামান্না কবীর  
উপ-পরিচালক, প্রশাসনিক ব্যবস্থাপনা  
ইউআরইডিএস, ভিসিএডি প্রকল্প  
বাপবিবো, ঢাকা।

2. *[Signature]*  
07.05.17

(Md. Mustafizur Rahman)  
Assistant Director, Finance (C.C.)  
PMU, UREDS Project, BREB, Dhaka

1. *[Signature]*  
PRAMOD KUMAR THAKUR



2.

**CONTRACT AWARD SUMMARY OF SERVICE PACKAGE NO. ISPS-10**  
**PROJECT: Technical Assistant Project for Institutional Strengthening of Rural Electrification**  
**Program (TAPP).**  
**Transmission and Distribution (T & D) project of IDA, CREDIT NO.5381-BD.**

- (i) Name of Service : Consultancy Services for Training Service Coordination for implementing the training program for capacity building of BREB/PBSs.
- (ii) Source of fund of Project : IDA & GOB
- (iii) Project period : July 2015 to June 2019
- (iv) Project Cost : BDT- 5793.69 Lac (GOB-1063.69; DPA-4680.00)
- (v) Objective of the project : The Institutional Strengthening of Rural Electrification Program will strengthen the capacity of official & employees engaged in the BREB/PBSs.

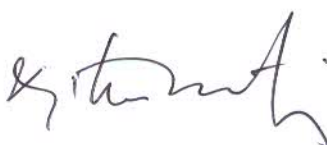
**List of Shortlisted Firms:**

SI	Name of the Consultant Firm, JV or Association	Lead firm Country Domicile
1.	Asian Institute of Technology-Extension, AIT	Thailand
2.	Sofreco	France
3.	Tata Power Delhi Distribution Limited.	India
4.	AF-Mercados Energy Markets international SA.	Spain
5.	Price water house Coopers Private Limited (PWC), sub-Consultant: Training and Technology Transfer (TTT), New Zealand	India
6.	Power System Asset Management Solutions Inc. (PSAMS) Partner: Mount Royal University (MRU)	Canada

**Submission of RFP:**

Sofreco, France did not submit REP proposal and we only received DHL invoice from Asian Institute of Technology-Extension, AIT, and Thailand. The remaining four (04) firms/consortia submitted their technical and financial proposals prior to the deadline. List of Submitted RFP:

SI	Name of the Consultant Firm, JV or Association	Lead firm Country Domicile
1.	Tata Power Delhi Distribution Limited.	India
2.	AF-Mercados Energy Markets international SA.	Spain
3.	Price water house Coopers Private Limited (PWC), sub-Consultant: Training and Technology Transfer (TTT), New Zealand	India
4.	Power System Asset Management Solutions Inc. (PSAMS) Partner: Mount Royal University (MRU)	Canada



### Overall Technical Scores

Consultants' names	Technical scores
1. AF-Mercados EMI, Spain.	78.7
2. Power Systems Asset Management Solutions Inc., Canada	59.8
3. PriceWaterhouse Coopers Private Limited, India	89.7
4. Tata Power DDL, India	74.3

### Individual Technical Score:

Criteria/Sub-Criteria	Maximum Scores	Consultants			
		AF-M	PSAMSI	PWC	TPDDL
<b>experience</b>					
(a) Experience of similar assignment of comparable size, complexity and technical specialty	5	3.3	2.4	4.7	3.7
(b) Experience in developing countries under comparable conditions	5	3.3	2.2	4.7	4.0
<b>Sub-total</b>	<b>10</b>	<b>6.6</b>	<b>4.6</b>	<b>9.3</b>	<b>7.7</b>
<b>methodology</b>					
(a) Technical approach and methodology	15	12.1	8.5	13.5	12.7
(b) Work Plan	10	7.7	6.6	9.2	8.0
(c) Organization and staffing	10	7.7	5.3	9.1	8.1
<b>Sub-total</b>	<b>35</b>	<b>27.5</b>	<b>20.4</b>	<b>31.8</b>	<b>28.9</b>
<b>Key Experts</b>					
Team Leader	20	14.4	17.4	16.8	13.3
Expert for Training execution in the Transmission & Distribution sector	12	10.8	6.4	10.5	8.1
Training need assessment & course curriculum development expert in electric power distribution utility	9	7.6	4.1	8.1	6.4
Communication with the overseas training academy/university expert	9	7.6	3.8	7.6	5.9
<b>Sub-total</b>	<b>50</b>	<b>40.4</b>	<b>31.7</b>	<b>40.8</b>	<b>33.7</b>
<b>Transfer of Knowledge (Training)</b>	<b>5</b>	<b>4.2</b>	<b>3.1</b>	<b>4.5</b>	<b>4.0</b>
<b>Total</b>	<b>100</b>	<b>78.7</b>	<b>59.8</b>	<b>78.3</b>	<b>74.3</b>



### **Financial Evaluation:**

Among the four firms submitting technical proposals, AF-Mercados and PWC, India secured technical scores over the minimum threshold and qualified for the financial evaluation. The financial scores are listed in table below:

Consultants' Names	Proposals' prices	Adjustments	Evaluated price(s)	Conversion to currency of evaluation		Financial scores	Remarks
	Amounts in US\$ (1)	(2)	(3) = (1) + (2)	Exchange rate(s) (4)	Proposals' prices (5) = (3)(4)	(6)	-
AF-Mercados EMI, Spain.	427,469.65	(-)69.41	427,400.24	-	-	58.33	-
PriceWaterhouse Coopers Private Limited, India	249,300.00	-	249,300.00	-	-	100	-

### **Combined Technical and Financial Scores**

Consultants' names	Technical Evaluation			Financial Evaluation		Combined Evaluation	
	Technical scores S(t)	Weighted scores S(t) × T <sup>a</sup>	Technical rank	Financial scores S(f)	Weighted scores S(f) × F <sup>b</sup>	Scores S(t) T + S(f) F	Rank
AF-Mercados EMI, Spain.	78.7	62.96	2 <sup>nd</sup>	58.33	11.66	74.62	2 <sup>nd</sup>
PriceWaterhouseCoopers Private Limited, India	89.7	71.76	1 <sup>st</sup>	100	20	91.76	1 <sup>st</sup>

a. T = 0.80, b. F = 0.20

**Awarded Firm:** PricewaterhouseCoopers Private Limited (PWC), Y-14, Block EP, Sector V, Salt Lake, Kolkata 700-091, India

**The Contract price:** USD 219,300 [USD Two Hundred Nineteen Thousand Three Hundred] including all direct taxes (such as income tax, etc.) but exclusive of local indirect taxes.

**The time period:** 24 Months from signing the contract.

**Scope:** The establishment of a training program and its overall management and coordination during the period of engagement.

